

COMMON UNITY = Community

The power of technology to nurture innovation and benefit the greater good. Brought to you by HPE and Tech Data, Common Unity is packed with solutions to help your community stay ahead.



ANY DEVICE



ANYBODY



ANYWHERE



ANY BUSINESS



ANY NETWORK



ANYTIME

IoT (INTERNET OF THINGS)

REMOTE MONITORING

Welcome! We produced the following roadmap to provide you with in-depth knowledge of how IoT can enhance remote monitoring applications in your business.

REMOTE MONITORING

In our roadmap, you'll find detailed steps to get your IoT project going, a proof of concept checklist, an IoT architecture diagram, and access to a resource library stocked with IoT success stories.

Plus, check out our short video for first-hand insights on opportunities in the predictive maintenance landscape.

REMOTE MONITORING

INTRODUCTION

Whether it's by using analytics to drive down energy spend, employing data to increase crop yields or improving access to quality healthcare, IoT solutions allow you to do more. With IoT, you can monitor devices, equipment and machines from any location, at any time.

EQUIPMENT MONITORING



SMART FARMING



REMOTE PATIENT MONITORING

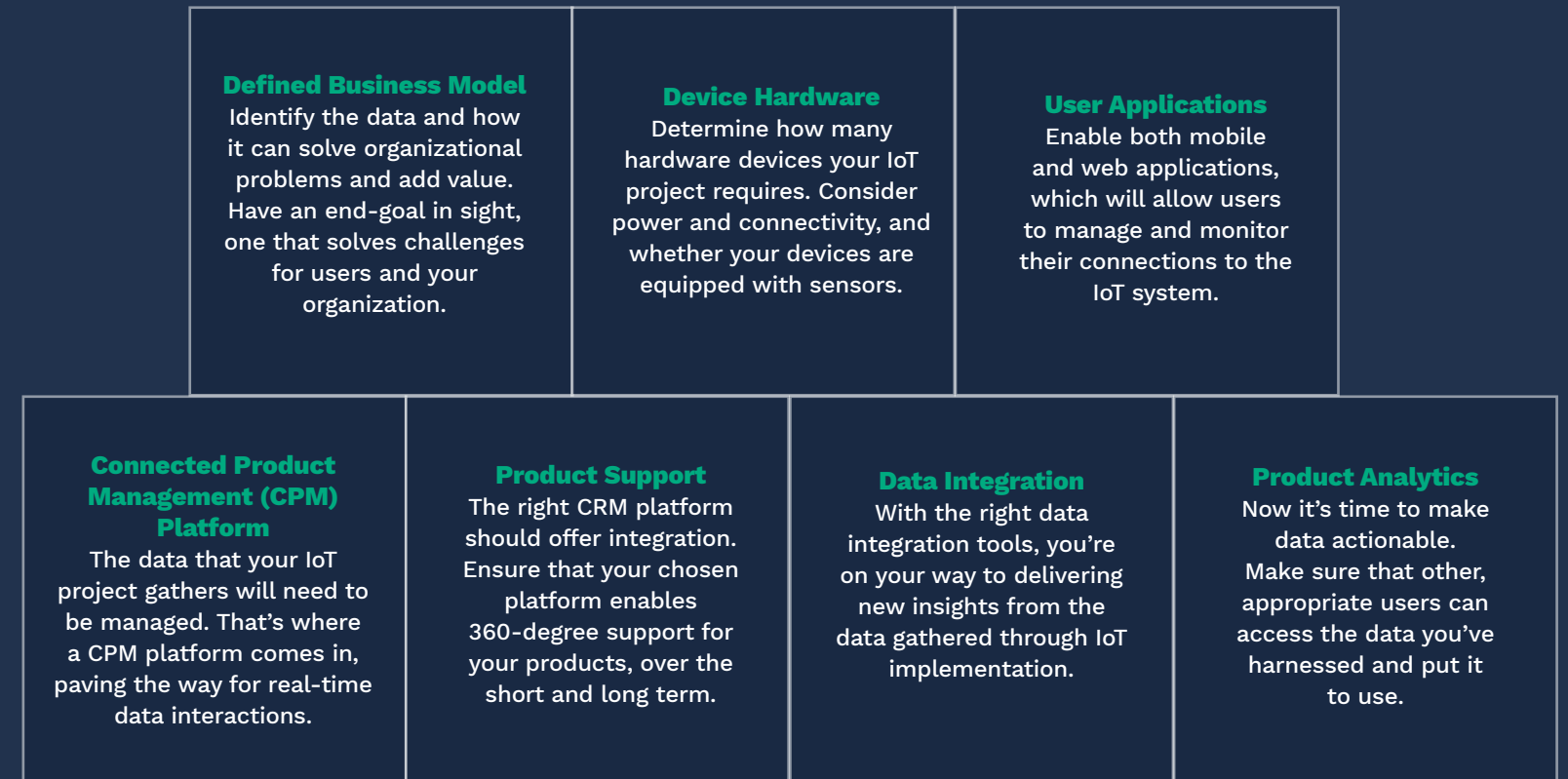


THE 7 BUILDING BLOCKS OF IOT

4 STEPS TO GET STARTED

01 KNOW THE BASICS

To kick off your project, get familiar with the seven building blocks of IoT. Chances are, you already have many in your wheelhouse. While you may not need all seven for a successful IoT project, it's helpful to familiarize yourself with the composition of most IoT applications.



4 STEPS TO GET STARTED

02 IDENTIFY OPPORTUNITIES FOR ENTRY

Next, ascertain your best point of entry into putting IoT to work for your business. How? By identifying your minimum viable product (MVP). Defined as a product with enough features to satisfy early customers and provide feedback for future development, your MVP is your low-hanging fruit. It allows you to do your simplest work first.

YOUR MVP SHOULD MEET THE FOLLOWING CRITERIA:



Finally, your MVP should align with a simple data point that you want your IoT project to address. If it does, and if it meets the criteria, you're ready to move to your next step.

TO HELP YOU OVERCOME POTENTIAL CHALLENGES, ANSWER THESE 3 QUESTIONS.

4 STEPS TO GET STARTED

03 SPOT AND TACKLE POTENTIAL BARRIERS

Even if your budget permits, you don't want to implement the most complex IoT solution. Doing so can potentially set you off course and throw up barriers to entry. Remember the mantra of "start small."



Do you have the right resources and skill sets in-house?

Can you assign & train a specific point person to own & track assets?

Are you trying to go it alone?

He or she doesn't have to be a data scientist, but must be able to manage the data – from maintenance to administration to communicating it to the right people.

If you answered yes, it's time to look for a partner you can trust. The right IoT solutions provider can help you identify and activate IoT applications that match your business goals.

4 STEPS TO GET STARTED

04 CREATE A TIMELINE AND BUDGET

Now it's time to plot the right resources for your IoT project. Use our checklist to craft a basic IoT implementation timeline and budget.



PROOF OF CONCEPT CHECKLIST

As with any project, you want to set your business up for success. That's where a proof of concept (PoC) becomes an indispensable tool. Why? Because a PoC tests your idea and demonstrates feasibility. Follow these PoC milestones and actions to validate your IoT project.

IDEATE

Think about the possibilities and concept at a high level.

INNOVATE

Share your vision and articulate what you want to achieve.

BUILD

Experiment to validate a use case, the things and the data at hand.

TEST

Perform tests with specialized controllers, sensors or cloud services.

CERTIFY

Deploy a rigorously tested IoT solution on-site.

BUILDING AN IOT SYSTEM: A FOUR-STAGE ARCHITECTURE

In tandem with your PoC, you'll also want to invest in the four-stage architecture, or framework, that underpins most IoT solutions. Each stage is integrated and progresses to the next. The result: real-time data that will inform business decisions and enhance outcomes.



Operational Technology (OT)

Information Technology (IT)

SUCCESS WITH IoT STARTS NOW

Are you ready to put IoT to work and start gleaning insights that will propel your business forward? If you answered yes, then it's time for a partnership – one with an IoT solutions provider who can meet your needs.

At HPE, we match you with IoT experts who are aligned to your business goals. So, whether you use technology to schedule equipment maintenance, track soil composition and irrigation schedules, or remotely monitor patient health, we have the right resources for you.

[CONTACT US](#)

We look forward to partnering with you to successfully put IoT to work for your business!

OTHER IoT APPLICATIONS

We also offer support across other IoT applications. Watch brief clips from our team of IoT specialists to learn about rich opportunities. Be sure to visit the Common Unity resource library, where you'll find case studies, white papers, tools and assets – all curated to guide you on your IoT journey.

Function
01



Function
03



Function
04



SUCCESS WITH IoT STARTS NOW!

HPE IoT: Roadmap Sources, Remote Monitoring

- 1. <https://www.mckinsey.com/featured-insights/internet-of-things/our-insights/the-future-of-connectivity-enabling-the-internet-of-things>
- 2. <https://www.scnsoft.com/blog/iot-predictive-maintenance-guide>
- 3. <https://www.inc.com/comcast/what-can-the-iot-do-for-you.html>
- 4. <https://www.iotforall.com/iot-explained-how-does-an-iot-system-actually-work/>
- 5. <https://www.iotforall.com/iot-tackling-data-access-remote-patient-monitoring/>